



ASX/MEDIA RELEASE

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UGL awarded \$350 million in new global property services mandates

Sydney: UGL Limited (ASX:UGL) today announced that it has successfully secured approximately \$350 million in new contract wins across its global property services business for the three months ended 30 June 2012. Selected key contract wins during the period include:

- Harte-Hanks: a new three year contract to provide global portfolio management, transaction management, data management, process re-design, consulting services and disposition analysis and execution services across 60 locations in 7 countries, representing 2.8 million square feet.
- ICON Clinical Research: contract renewal for a further three years to provide global real estate transaction management, account management, lease administration and consulting services. ICON has 130 locations in 45 countries.
- INC Research: global portfolio management of 65 locations, representing over 1.1 million square feet.
- State of New York: advisory services for a \$2.2 million implementation support program focused on governance, capital planning and budgeting, information management, strategic planning, space and asset management, and project and portfolio management.
- FEI: tenant representation for 21,000 square metres of production space and 9,500 square metres of office/laboratories pre-leased for custom built buildings in the Czech Republic. FEI is a world leader in electron microscopes and nanotechnologies.
- Sun Life Stadium: a new five year services contract for facilities management for this iconic Florida stadium, home to the Miami Dolphins football team.
- A new three year contract for a major retail grocery firm to provide facilities management services for 750 stores in North America.
- A new contract to provide lease administration and transaction management for a global portfolio of a major American technology company.
- A new contract to provide global real estate facilities, transaction management, account management, appraisal and consulting services to a major international oil and gas company.
- A new contract to provide valuation services for five portfolios in the UK for an international banking client.

UGL's Managing Director and CEO, Richard Leupen, said "These new wins highlight the significant tendering activity and collaborative approach being generated across our combined property services business following the successful integration of DTZ. Our fully integrated, end-to-end service model is delivering industry-leading service levels to our clients on a truly global basis. Since acquiring DTZ, our conversion rate in securing new business has risen significantly with the international activity across our client base increasing fourfold and continuing to grow.

“The scale and reach of our combined platform has provided us with the capabilities to secure mandates of a size and complexity we would not have successfully tendered for prior to the acquisition of DTZ. With the continued trend in global outsourcing, our ability to provide clients with a truly global fully integrated service offering ensures UGL is well positioned to continue this momentum.”

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About UGL Limited

UGL Limited (ASX: UGL) is a global leader in outsourced engineering, property services and asset management and maintenance delivering essential services that sustain and enhance the environment in which we live. UGL comprises three business units including Engineering, Operations & Maintenance and Property providing services across the power, water, rail, resources, property, transport, communications and defence sectors. Headquartered in Sydney, Australia, UGL operates worldwide across 45 countries employing approximately 55,000 people. For more information, visit: www.ugllimited.com